



SOURCE 1 ENTERPRISES

AT A GLANCE

Company

- Name: Source 1 Enterprises
- Location: Long Beach, California
- Industry: Consumer products
- Products and services: Home and personal care
- Revenue: US\$2 million
- Employees: 15
- Implementation partner: Vision33 (www.vision-33.com)

Challenges and Opportunities

- Maximize a controlled and paperless environment over time
- Support various sales, delivery, and purchasing models
- Improve intercompany functionality, reporting, and analysis
- Enable supply chain-specific support of inventory

Objectives

- Replace existing software with an integrated application
- Meet stringent vendor requirements with automated bill-back revenue and current deal sheet promotions
- Implement alert functionality to ensure timely revenue collections

Solution and Services

- SAP® Business One application
- SAP Consulting services

Implementation Highlights

- Implementation of the SAP Business One application over a 90-day period
- Customization of profitability report and catalog price lists
- Additional implementation of eBRIDGE EDI solution

Why SAP

- Provides Source 1 Enterprises with market-leading solution
- Supports the company's Microsoft SQL Server environment
- Provides enhanced functionality, analysis, and reporting
- Enables fast table configurations and user field definitions

Benefits

- Improved reporting for enhanced profit analysis
- Increased functionality that eliminates work-arounds
- Enhanced alert management for purchase orders and invoices
- Decreased manual effort of maintaining financial data

“We chose SAP Business One because we felt it was by far the superior product on the market. Designed on the SQL Server platform, SAP Business One easily integrated with our server environment and makes custom tables and defining customer user fields easy to achieve.”

Travis Schmidt, IT Director,
Source 1 Enterprises

Engaged in the distribution, sale, and manufacturing of health and beauty products, Long Beach, Calif.-based Source 1 Enterprises implemented the SAP® Business One application to replace its existing but limited software package with a robust and integrated application capable of meeting current and future objectives. SAP partner Vision33 customized the application to meet Source 1's mission-critical needs.



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