



PLANT INTERSCAPES

Plant Interscapes, a horticultural services firm in San Antonio, Tex., is expert in enlivening patios and interior spaces with foliage, flowers, and plants to lift spirits and boost morale. The SAP® Business One application gave it the functionality it needed to support its vertical offerings and introduce enhanced reporting solutions.

AT A GLANCE

Key Challenges

- Lack of built-in customer relationship management (CRM) functionality
- Current platform needed to be integrated into vertical offerings

Project Objectives

- Integrate CRM functionality
- Introduce stability into the software
- Implement reporting solutions

Why SAP® Solution

- Competitive price
- Integrated CRM functionality
- Integration of third-party applications possible
- Automated reporting

Implementation Highlights

- Smooth, easy migration from a DOS-based system
- Customization of reports so they reflect company image to the clients
- Integration with Crystal Reports from Business Objects
- Integration with The Service Manager, a service management and dispatch software solution from Shining Brow Inc.

Key Benefits

- CRM functionality
- Integration of Crystal Reports from Business Objects for enhanced reporting
- XL Reporter tool for producing desired financial reports

Web Site

www.plantinterscapes.com

Industry

Professional services

Solution and Services

SAP® Business One application

Existing Environment

Proprietary DOS-based system

Implementation Partner

Express Information Systems

“The migration from an old DOS-based system was done very smoothly and with ease. Now we are able to customize our reports to carry out our corporate identity to our clients.”

Michael Senneff, President,
Plant Interscapes